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I BOOK REVIEW

2 Caroline Henckels, *Proportionality and Deference in Investor-State Arbitration: Balancing*
3 *Investment Protection and Regulatory Autonomy*, Cambridge University Press, 2015, pp.
4 225, ISBN 9781107087903, £69.99 (hardback).
5 doi:[10.1017/S0922156517000504](https://doi.org/10.1017/S0922156517000504)

6 This interesting book addresses an important, complex, and relevant topic. It exam-
7 ines the approach taken (or which should be taken) by investment tribunals when
8 balancing competing interests, such as the protection of foreign investments on
9 the one hand and the host state's autonomy on the other, in disputes concerning
10 state liability for the adoption of measures aimed at promoting public welfare.¹
11 The book deals with several ways in which decisions of investment tribunals may
12 significantly affect states' regulatory autonomy. In light of this the author suggests
13 that a deferential approach should be taken by arbitrators and that proportionality
14 analysis could be the correct method of review to adopt. In order to assess the ex-
15 tent to which the suggested method has thus far been applied, the book makes a
16 thorough and comprehensive analysis of the case law of investment tribunals. This
17 examination, conducted completely according to a review-based approach, provides
18 an innovative perspective on arbitral practice.

19 It is worth noting in this regard that it is only in recent times that scholars and,
20 to some extent, international courts have developed a particular interest in the
21 standard of review issue, as a recent comprehensive study on the matter shows.²
22 Reference to this notion can be found in the case law of certain international tribunals
23 having a longstanding practice in this regard: for example, the European Court of
24 Human Rights (ECHR) which, starting with *Handyside* in 1976, made use of the
25 proportionality and margin of appreciation doctrines in conducting judicial review;³

¹ For another point of view on the book, cf. the review of C.E. Foster, 'Is Investment Treaty Arbitration "Review"? Reviewing Caroline Henckels' Proportionality and Deference in Investor-State Arbitration: Balancing Investment Protection and Regulatory Autonomy' (Cambridge University Press, 2015), available at www.ssrn.com/abstract=2814893 or at dx.doi.org/10.2139/ssrn.2814893 (accessed 26 October 2017).

² L. Gruszczynski and W. Werner (eds.), *Deference in International Courts and Tribunals. Standard of Review and Margin of Appreciation* (2014).

³ On the practice of the ECHR in this regard, cf. Y. Ara, *The Margin of Appreciation Doctrine and the Principle of Proportionality in the Jurisprudence of the ECHR* (2002); Y. Shany, 'Toward a General Margin of Appreciation Doctrine in International Law?', (2006) 16 EJIL 907–40.

26 or the WTO Dispute Settlement Body,⁴ which has relied on these concepts since its
 27 first cases. However, it is only in the past few years that other international courts
 28 have started to refer to questions related to the standard of review. One illustrative
 29 example is the International Court of Justice, which had never applied this concept
 30 before the recent *Whaling* case.⁵ As regards investment tribunals, although several
 31 recent studies⁶ analyze their practice, none of them specifically focuses on the issue
 32 of standard of review. Caroline Henkels' book, for the first time, addresses the topic
 33 in a comprehensive, precise, and analytical way, through a rigorous analysis of an
 34 impressive number of cases, listed in the table of arbitral awards and cases, which is
 35 in itself a very useful tool for the reader.

36 The study begins by assuming international investment tribunals have not yet
 37 adopted uniform standards of judicial review in determining whether states may le-
 38 gitimately exercise their discretion when taking actions aimed at promoting public
 39 welfare. Subsequent analysis of the practice, which provides a broad picture of the
 40 case law of different bodies, reveals that investment tribunals, even when entrusted
 41 with the same question or with almost identical cases – those sharing similar factual
 42 situations and circumstances – often reach very different conclusions. This is partly
 43 due to the fact that, as noted by the author, investment treaty provisions regarding
 44 state obligations towards foreign investors are typically framed in vague terms that
 45 need to be clarified, relying on concepts like 'fair and equitable treatment', 'discrim-
 46 ination', and 'necessary' to promote a particular policy objective. The practice shows
 47 that, depending upon the tribunal concerned, there may be a range of possible dif-
 48 ferent meanings attributable to identical treaty provisions and, as suggested by the
 49 author, also a variety of possible approaches that a tribunal can take in determining
 50 the applicable standard of judicial review. As regards this last point, the study reveals
 51 that while tribunals often refer to concepts like 'reasonableness', or 'proportionality'
 52 when determining state liability, they do not generally provide any legal reasons
 53 for choosing one standard over another and their approaches have frequently been
 54 incoherent. This attitude may negatively impact the stability and consistency of
 55 investor–state arbitrations, which could prejudice their reliability in the long term.

56 According to Henckels, in situations, like those described, of epistemic and norm-
 57 ative uncertainty, a deferential approach should be preferred to a more intrusive
 58 one. This argument finds strong support in the reasoning of the philosopher Robert
 59 Alexy.⁷ According to Alexy, deference to national authorities has the practical ad-
 60 vantage of relying on the decisions of actors that, given their proximity to the state
 61 or national polity, have greater institutional competence or expertise on the matters
 62 concerned, or are better-placed to assess national public interests and conditions. Ac-
 63 cording to Henckels, investment tribunals, cognisant of the desirability of deference

⁴ On the matter, see M. Oesch, *Standards of Review in WTO Dispute Resolution* (2004); R. Bercroft, *The Standard of Review in WTO Dispute Settlement, Critique and Development* (2012).

⁵ *Whaling in the Antarctic (Australia v. Japan: New Zealand intervening)*, Merits, Judgment of 31 March 2014, [2014] ICJ Rep. 226.

⁶ For a recent critical and analytical collection of cases, see, for example, A. Tanzi and F. Cristiani, *International Investment Law and Arbitration. An Introductory Casebook* (2013).

⁷ R. Alexy, *A Theory of Constitutional Rights* (2002), 388–425.

64 in certain circumstances, should exercise restraint as regards the determination of
65 issues that fall more appropriately within the province of national authorities.

66 Informed by the above considerations, the main argument made in the book is
67 that ‘investment tribunals should adopt proportionality analysis as the applicable
68 method of review and take an appropriately deferential approach to the standard of
69 review in the determination of regulatory disputes’, in order to assess whether an
70 interference with a right or interest is justifiable, or whether the government, when
71 adopting a public measure aimed at protecting imperative public concerns, has over-
72 stepped the bounds of its discretion. A proportionality analysis, which implies an
73 assessment of the legitimacy of the goal pursued, an examination of the measure’s
74 suitability to achieve the goal, a determination of the necessity of the measure in
75 light of available alternatives, and a balancing of all the competing interests, actually
76 gives due consideration to investors’ rights while at the same time promoting defer-
77 ence to host states.⁸ The consistent use of this methodology as an institutionalized
78 means of judicial review would have the advantage of promoting transparency and
79 coherence in tribunal practice, thereby guaranteeing greater predictability for states
80 and investors. Moreover, it has the benefit of allowing the intensity of review to vary
81 among proportionality *strictu sensu*, suitability, and the necessity (or last resort) test,
82 depending on the specific circumstances of the case, the weight of the interests, the
83 values concerned and the level of vagueness or uncertainty of the contested clauses.
84 Adjudicators may therefore select the most suitable standard of proportionality
85 review according to the circumstances of the case.

86 Once proportionality analysis is identified as the methodology that should be
87 adopted by arbitrators, the author examines the different stages, dimensions, and
88 levels of this technique in a comparative way, by looking at the practice of other
89 international tribunals entrusted with deciding cases involving competing public
90 and private interests, such as the ECHR or the WTO Dispute Settlement Body.
91 In practice, these tribunals each applied proportionality standards in determining
92 whether a given derogation was nonetheless admitted, by way of exception, being
93 consistent with the international legal regime in question.

94 The study then focuses in Chapter 4 on the investment tribunals’ different ap-
95 proaches to the method and standard of review in regulatory disputes, with par-
96 ticular emphasis on cases regarding fair and equitable treatment and arbitrary
97 measures clauses, indirect expropriation, non-discrimination, and treaty exceptions.
98 Notwithstanding that arbitrators do not make express reference to the concepts of
99 ‘standard of review’ or ‘method of review’, it is the opinion of the author that they
100 implicitly made use of them when determining state liability (or even expressly,
101 as in *Tecmed*, where the Tribunal performed a proportionality analysis to assess
102 if the impugned Mexican government’s measures amounted to a compensable

⁸ On the different steps and standards of proportionality analysis, see B. Kingsbury and S. Schill, ‘Public Law Concepts to Balance Investors’ Rights with State Regulatory Actions in the Public Interest – The Concept of Proportionality’, in S. Schill (ed.), *International Investment Law and Comparative Public Law* (2010), 75; and, more recently P. Ranjan, ‘Using the Public Law Concept of Proportionality to Balance Investment Protection with Regulation in International Investment Law: A Critical Appraisal’, (2014) 3 *Cambridge Journal of International and Comparative Law* 853.

103 expropriation).⁹ The detailed and comprehensive examination of this aspect of
 104 the practice of investment tribunals, included in Chapters 4 and 5 of the book,
 105 moreover reveals that in many cases, although still lacking explicit reference to this
 106 technique, arbitrators moved toward a proportionality-based methodology (albeit
 107 inconsistently and somewhat incoherently), employing different levels of propor-
 108 tionality analysis. Finally, in Chapter 6 the author discusses the circumstances under
 109 which the suggested technique could be an appropriate method of review in reg-
 110 ulatory disputes. This study accounts for other elements that could influence the
 111 desirability of a deferential approach, addressing criticisms of the impact of the
 112 proportionality analysis on the remedies afforded to investors and of the strategic
 113 approach taken by NAFTA Tribunals in departing from deference in cases like *GAMI*
 114 *v. Mexico*¹⁰ where national authorities held that it was permissible for governments
 115 to pursue initiatives designed to assist the state's economy.

116 The author's conclusion on the matter of the application of the standard of review
 117 by investor-state arbitral tribunals is a very intriguing one and the desirability of a
 118 proportionality analysis is supported by a convincing legal reasoning. What is, in
 119 our opinion, controversial is whether assessing state liability in regulatory disputes
 120 is always a question of the standard or method of review, or whether it should also
 121 be analyzed as a matter of treaty interpretation. Applying standards of review in
 122 deciding the consistency of a national measure with an international rule implies
 123 that the rule can be derogated from or implemented in different ways when it
 124 conflicts with a state's fundamental concerns and therefore, that states enjoy a
 125 certain margin of discretion when applying it. This situation may occur, as correctly
 126 noted by the author of the book, when an international norm resorts to concepts
 127 like 'fair and equitable treatment' and 'necessity' that need to be clarified and when
 128 states are expressly entrusted by a norm with a certain level of discretion as to
 129 the fulfilment of its international obligations. Provisions having these features are
 130 generally included in exceptions or derogation clauses, or in ends-oriented norms.
 131 But the question of whether a rule of international investment law belongs to such
 132 categories is a matter of treaty interpretation, and, as such, should be regulated by
 133 the 1969 Vienna Convention regime.

134 The author's reasoning also seems to imply that the public interests which enter
 135 into the determination of state liability are only those that are relevant at a national
 136 level. If so, the problem would in principle be assessing whether national measures
 137 are legitimate, comparing the sacrifice imposed on the private interests of investors
 138 with the weight and need for protection of the interest concerned, and finally
 139 determining whether any less intrusive means of achieving the same result exist.
 140 This perspective does not adequately take into account that the public needs invoked
 141 by a state to justify the adoption of the contested measure may find support in
 142 values and interests that are also relevant at an international level (for example: the

⁹ See *Técnicas Medioambientales (Tecmed) SA v. United Mexican States*, ICSID Case No. ARB(AF)/00/2, Final Award, 29 May 2003.

¹⁰ *GAMI Investments, Inc. v. Mexico*, UNCITRAL (NAFTA), Final Award, 15 November 2004.

143 protection of the environment, of human rights, or of cultural values) and that these
 144 values could be included and taken into consideration in the arbitrators' reasoning.¹¹

145 The reasoning advanced by Henckels seems, on the contrary, to be based on an
 146 idea of the investment system as an isolated one and on the conceptualization of
 147 investment law as an 'internationalized discipline of public law', where investment
 148 arbitration is almost seen as a form of internationalized judicial review of state
 149 conduct. Although this perspective could, in principle, justify the use, in analyzing
 150 investment tribunals' practice, of concepts and doctrines like standard or method
 151 of review, which are drawn from administrative and constitutional national legal
 152 systems,¹² the assumption on which it is based is less persuasive, and may be called
 153 into question on two grounds. First, it does not adequately take into account the dif-
 154 ferences between domestic and international perspectives. Deference in a domestic
 155 setting occurs in the context of the separation of powers doctrine and other consti-
 156 tutional legal principles which underpin cross-competence deference, whereby the
 157 judicial power defers to the executive and legislative powers:

158 Deference in an international setting is related to the interpretative powers of adju-
 159 dicating bodies vis-à-vis the legislative authority of states in their role as masters of
 160 the treaties, and the margin of appreciation they are granted in the exercise of their
 161 governmental authority.¹³

162 Second, it takes for granted that the standard of review should *per se* be an appropri-
 163 ate device for determining state liability in regulatory disputes, without adequately
 164 accounting for the importance of other legal tools provided by international law,
 165 like legal interpretation, particularly systemic interpretation. This last concept sug-
 166 gests that, in cases of normative uncertainty, open-textured concepts included in
 167 investment treaties should be read in light of their place within the more general
 168 framework of international law, especially where the interests invoked in order
 169 to justify public measures which injure investors' claims are also the effect of a
 170 state implementing its obligations under international law. Relevant sources may
 171 be found, not only in the law on the treatment of aliens, but also in other obligations
 172 in the fields of human rights and protection of the environment.¹⁴ When balancing
 173 different interests and competing international obligations, investment tribunals

¹¹ For an analysis of elements of international case law and practice offering interpretative tools which may be applied by investment tribunals with a view to best promoting compatibility and balancing of the relevant rules from different international normative regimes, see A. Tanzi, 'On Balancing Foreign Investment Interests with Public Interests in Recent Arbitration Case Law in the Public Utilities Sector', (2012) 11 *The Law and Practice of International Courts and Tribunals* 47–76.

¹² As has been suggested by Caroline E. Foster in her review of the book, the most negative effect of a purely 'review' based thinking is that it 'may reduce international law by taking the focus away from these negotiated balances of interest between sovereigns. In focusing instead on the relationship between the private entity that has experienced damage and the State alleged to have caused this, it externalises broader international law. Principles and rules from flanking subfields of international law are more likely to be perceived as irrelevant, rather than being integrated into tribunals' reasoning', see Foster, *supra* note 1.

¹³ For this distinction, cf. A. Asteriti, 'Regulatory Expropriation Claims in International Investment Arbitration: A Bridge Too Far?', in A.K. Bjorklund (ed.), *Yearbook on International Investment Law and Policy* (2012–2013), 451.

¹⁴ In the same vein, see, for example, A. Tanzi, 'Recent Trends in International Investment Arbitration and the Protection of Human Rights in the Public Services Sector', in N. Boschiero et al. (eds.), *International Courts and the Development of International Law: Essays in Honour of Tullio Treves* (2013), 587–98.

174 should, in principle, be guided by proportionality considerations. The author of
 175 the book suggests as much, although with reference only to balancing private and
 176 public interests.¹⁵ Proportionality should, therefore, be applied not only as a judicial
 177 review standard, but also as a legal tool to determine whether the public measure
 178 has gone too far in law or in fact, in light of all the interests under consideration and
 179 the rights and obligations concerned.

180 This last point deserves further consideration. One of the undeniable merits of the
 181 book lies in stimulating debate on the issue and drawing the attention of scholars
 182 and arbitrators to the need for arbitrators to adopt a shared legal approach to similar
 183 questions. However, the study only focuses on determining a consistent method
 184 of review which would permit investment tribunals to take a consistent approach
 185 when balancing competing interests. A further criticism that could be raised is that,
 186 in conceiving of the investment system as akin to internationalized judicial review
 187 of state conduct, it seems to underestimate the relevance of basic principles of inter-
 188 national law in the investment tribunals' assessment of relevant interests and the
 189 legitimacy of a national measure aimed at protecting them. Although the conclusion
 190 that a proportionality-based approach should be followed by arbitrators balancing
 191 competing concerns is persuasive, and the thorough and rigorous examination of in-
 192 ternational practice in this regard is remarkable, it is our opinion that international
 193 standards should also be taken into account in deciding international legal disputes
 194 and not just when applying the proportionality test. This would have the advantage,
 195 rightly identified as fundamental by the author, of promoting coherence, and the
 196 long-term benefit of avoiding fragmentation and addressing some of the criticisms
 197 of insularity and one-sidedness which have been, with some cause, levelled against
 198 investment treaties and investment case law.¹⁶

Q1

199

Chiara Ragni*

¹⁵ J. Krommendijk and J. Morijn, "Proportional" by What Measure(s)? Balancing Investor Interests and Human Rights by Way of Applying the Proportionality Principle in Investor-State Arbitration', in P.M. Dupuy, E.U. Petersmann, and F. Francioni (eds.), *Human Rights in International Investment Law and Arbitration* (2009), 422–50.

¹⁶ C. McLachlan, 'Investment Treaties and General International Law', (2008) 57(2) *The International and Comparative Law Quarterly* 361–401.

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Caroline Henckels , *Proportionality and Deference in Investor-State Arbitration: Balancing Investment Protection and Regulatory Autonomy*, Cambridge University Press, 2015, pp. 225, ISBN 9781107087903, £69.99 (hardback). Chiara Ragni. Published: 27 November 2017. by Cambridge University Press (CUP). in *Leiden Journal of International Law*. *Leiden Journal of International Law* , Volume 31, pp 202-208; doi:10.1017/s0922156517000504. Publisher Website. *Balancing Investment Protection and Regulatory Autonomy*. by Caroline Henckels. In this study, Caroline Henckels examines how investment tribunals have balanced the competing interests of host states and foreign investors in determining state liability in disputes concerning the exercise of public power. Analyzing the concepts of proportionality and deference in investment tribunals' decision-making in comparative perspective, the book proposes a new methodology for investment tribunals to adopt in regulatory disputes, which combines proportionality analysis with an institutionally sensitive approach to the standard of review. Books related to *Proportionality and Deference in Investor-State Arbitration*. Skip this list. Start by marking *Proportionality and Deference in Investor-State Arbitration: Balancing Investment Protection and Regulatory Autonomy* as Want to Read: Want to Read saving! In this study, Caroline Henckels examines how investment tribunals have balanced the competing interests of host states and foreign investors in determining state liability in disputes concerning the exercise of public power. Analyzing the concepts of proportionality and deference in investment tribunals' decision-making in comparative perspective, the book proposes a new In this study, Caroline Henckels examines how investment tribunals have balanced the competing interests of host states and foreign investors in determining state liability in disputes concerning the exercise of public p